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\*Web site: [www.bclivestock.bc.ca](http://www.bclivestock.bc.ca)



# BC LIVESTOCK PRODUCERS MARKET REPORT

JAN 20TH , 2016

## JANUARY , FEBRUARY & MARCH SALES

<b>RADIO NL</b>
NEWS WHEN IT HAPPENS
<b>610 AM</b>

- KAMLOOPS SALE & BRED COW & BRED HEIFER SALE TUESDAY JANUARY 26TH
- NO SALES IN KAMLOOPS FEB 2ND OR 9TH
- KAMLOOPS SALE - TUESDAY FEBRUARY 16TH
- WILLIAMS LAKE SALE - THURSDAY FEBRUARY 18TH
- VANDERHOOF SALE - FRIDAY FEBRUARY 19TH  
*\*WEATHER PERMITTING\**
- KAMLOOPS 21ST ANNUAL PINE BUTTE RANCH HORNED HEREFORD PRODUCTION SALE - SATURDAY FEBRUARY 20TH, 1:00pm
- KAMLOOPS SALE—TUESDAY FEBRUARY 23RD
- WILLIAMS LAKE SALE - THURSDAY MARCH 3RD
- VANDERHOOF SALE - FRIDAY FEBRUARY 19TH  
*\*WEATHER PERMITTING\**  
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General Manager  
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Ken Allison 250-571-9045

\*\*\*F.M.I. on any of our sales go to [www.bclivestock.bc.ca](http://www.bclivestock.bc.ca)\*\*\*\*

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# BC LIVESTOCK PRODUCERS CO-OPERATIVE ASSOCIATION



Kamloops and OK Falls: Call 250 573-3939 or Kevin Johnson 250-961-1970

Williams Lake: Call 250 398-7174 or Wilf Smith 250 398-0813

Vanderhoof: Call 250 567-4333 or Al Smith 250 570-2143

## MARKET REPORT FOR JANUARY 19 TH , 2016

Total receipts 650 head for Kamloops Sale

<u>STEERS</u>	<u>HIGH</u>	<u>AVG</u>	<u>HEIFERS</u>	<u>HIGH</u>	<u>AVG</u>
0-299	N/A	N/A	0-299	N/A	N/A
300-399	305.00	289.01	300-399	270.00	239.60
400-499	291.00	277.50	400-499	269.00	235.50
500-599	284.00	255.25	500-599	239.00	229.70
600-699	248.25	233.05	600-699	230.00	218.79
700-799	238.25	227.74	700-799	216.25	206.55
800-899	224.50	215.71	800-899	210.00	201.31
900 & over	208.00	201.52	900 & over	190.00	180.16
Butcher cows	101.00	112.75	Butcher bulls	114.00	130.00
Feeder cows	100.00	117.00			

### KAMLOOPS SALE TUESDAY JAN 20th

Kamloops sale, Tuesday, January 19th , saw another incredible showcase of reputation feeder cattle on offer. 680 head of cattle sold through the ring. Butcher and feeder cows traded steady this week. **Wildrose Ranch's** liner load of 1124 lb feeder cows, topping 117.00, their 1080 lb heifferettes reached 123.00 and 1275 lb heavy cows sold to 109.75. **Bill Armstrong's** 1385 lb cows traded to 108.50. **Clemitsen Ranch's** 1188 lb feeder cows sold to 114.00, their 1357 lb cows sold to 108.00. **Dixon Creek Ranch's** 1465 lb cows sold to 108.75 **Philip Ranch's** 2390 lb bull brought 124.75. **Warren & Trudy Schweb's** top 1543 lb butcher cows sold to 109.25, their 2130 lb bull hit 126.75. **Squaw Valley Ranch's** 1517 lb cows hit 112.75.

Feeder cattle today sold fully steady with keen buyer interest. **Albers Creek Ranch's** load of solid 774 lb Black s/c topped 226.00, their 600 lb s/c reached 248.50, and the 625 lb Black h/c rolled to 230.00. **C.Truscott's** 400 lb h/c brought 265.00. **Kelly Wallden's** 400 s/c sold to 270.00. **Scorkard Holding's** 650 lb Black s/c brought 233.75. **2H Farms** was in with 645 lb s/c selling to 233.00, their 553 lb s/c sold to 259.00 and 558 lb h/c reached 228.00. **Doug Schunter's** 521 lb Red h/c sold at 234.00, and their 560 lb s/c hit 263.50. **Bill Shopshire's** 562 lb h/c traded at 227.00. **Frank Riley's** 718 lb steers sold to 230.50. **Jason & Janna Quesnel** saw their 618 lb Angus X s/c hit 245.50, their

*(Continued on page 3)*

(Continued from page 2)

533 lb s/c reached 274.00 and their top group of 590 lb h/c traded at 223.00, with the 512 lb h/c selling to 237.00. **Pat Kuhn's** 492 lb s/c hit 260.00. **Jace & Shauna Jacobsen's** 586 lb s/c sold at 256.00, their 466 lb s/c rolled to 285.00. **Rocky Edwards** had 773 lb s/c hit 231.00 and his 705 lb s/c reached 238.25. **Fred Bowers** had a fancy load of 700 lb Angus X s/c sell to 233.00, his 586 lb s/c reached 249.00. **Dixon Creek Ranch's** 621 lb h/c traded to 222.00.

**Thanks to all the contributors this week.**

**This was a powerful run of calves.**

**Next week, Tuesday, January 26th, we are expecting 550 head of bred cows**



## **BRED COW SALE**



### **January 26 - Kamloops Bred Cow & Bred Heifer Sale**

If you want to consign bred cows or heifers to this sale, they will need to be preg tested. We will be preg testing at the yards the day before the sale at noon. All breds need to have a vet certificate stating they have been preg tested within 30 days of the sale.

Please call ahead to your sale yard and let them know how many head you will be bringing.

**Kamloops 250-573-3939**

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**Calendar photos**

BC Livestock in Kamloops is looking for pictures for our 2016-2017 calendar.

We need cattle related pictures for all seasons.

If you have any digital photos that you would let us put on the calendar please email them to

[marilyn@bclivestock.bc.ca](mailto:marilyn@bclivestock.bc.ca)

Send your pictures today for a chance to win  
a \$200.00 HIHOG Voucher !!!!!

## Farm Credit Canada : Fundamentals of Cattle Marketing

In this workshop, market consultant Debbie McMillin walks you through basic and advanced cattle marketing strategies, and examines the options available to help you value your livestock and get the best price.

### Benefits of attending:

- review the cattle marketing options available to you
- understand important terms and definitions
- discover how to evaluate pricing and delivery opportunities
- get insight into price slides, spreads and seasonal patterns
- explore risk management options for primary producers

## Trends and Trade Opportunities in Beef Markets

In the second workshop, industry expert Anne Wasko provides valuable insight into what to expect in beef markets for this year and beyond, including industry trends and trade developments. Learn how to position your business to mitigate risk and grow profitability.

### Benefits of attending:

- learn key factors shaping North American and international beef markets
- understand trends shaping the Canadian cattle industry
- discover why managing price risk is important in today's market

**When – 10:30-3:00 pm on Tuesday, February 9.**

**Where – Coast Kamloops Hotel & Conference Centre – 1250 Rogers Way, Kamloops, BC**

**LUNCH WILL BE PROVIDED.**

Hope to see you there and should you have any questions don't hesitate to call

**Jonathan Blais B.A.Sc**

**Relationship Manager / Directeur des relations d'affaires**

**Farm Credit Canada / Financement agricole Canada**

300-1674 BertraStreet, Kelowna, BC V1Y 9G4

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## **SPRING 2016 BULL SALES**



**February 20<sup>th</sup> Kamloops 1:00pm** Annual Pine Butte Ranch Horned Hereford  
Production Sale

**March 5<sup>th</sup> Williams Lake 1:00pm** Prime Time Bull Sale & Cutting Edge Cattle Bull  
Sale

**March 8<sup>th</sup> Kamloops RRTS** Charolais Bull Sale

**March 12<sup>th</sup> Williams Lake** Harvest Angus Bull Sale

**March 19<sup>th</sup> Kamloops 12:30pm** Angus Advantage Bull Sale

**March 21<sup>st</sup> OK Falls** All Breeds Bull Sale

**March 26<sup>th</sup> Vanderhoof 1:00pm** Northern Alliance Black & Red Angus Bull Sale

**April 2<sup>nd</sup> Williams Lake 1:00pm** Best Bet Bull Sale, Mitchell Cattle Co. & Guest

**April 9<sup>th</sup> Vanderhoof 12:00pm** All Breeds Bull Sale

**April 14 & 15<sup>th</sup> Williams Lake** Williams Lake Bull Show & Sale

### **BC LIVESTOCK PRODUCERS CO-OPERATIVE ASSOCIATION**

**#1-10145 Dallas Drive, Kamloops BC V2C 6T4**

**PH: 250.573.3939 FAX: 250.573.3170**

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